January 29, 2020

Kate Romanovskaia, Director, Brand & Communications
Flo Health Inc.
1013 Centre Road, Suite 403-B
Wilmington, DE 19805

Via email to: k_romanovskaia@flo.health

To whom it may concern:

We the undersigned organizations reach out to urge you to take the lead in improving the privacy standard for health apps such as your own. Reproductive health apps are offered as an empowerment tool for consumers eager for power and agency over their health. Yet at the same time, many health apps do not have proper privacy standards in place, which can result in sensitive health data falling into the wrong hands. The vast majority of Americans report feeling as if they have little or no control over the data collected on them.¹ Users of reproductive health apps have reason to be wary.

There are very few legal privacy restrictions on app developers. That a company has free rein to collect, use, and share user data does not mean that they should – they absolutely should not. Fundamentally, consumers do not expect their intimate health details to be shared with research and advertising companies without their explicit and informed permission. Yet Consumer Reports identified privacy issues with each of the reproductive health apps it recently evaluated, as summarized in the excerpt below.²

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<tr>
<td>NO</td>
<td>YES</td>
<td>YES</td>
<td>NO</td>
<td>YES &amp; NO</td>
<td></td>
</tr>
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technology such as reproductive health apps. The bar is low. But as a purveyor of wellness, you should aim higher. To that end, we write to urge you to:

1. Only use collected data for the purpose of the health app;
2. Limit the data you collect to only information needed to operate the app;
3. Decline to share or sell user information;
4. Safely destroy collected data once it is no longer needed to operate the app;
5. Give consumers clear and concise information about what you do with their data and why.

Respecting your customers’ privacy is a basic and achievable goal. A blueprint for doing so is available in the form of the Digital Standard, a set of benchmarks that companies can use to design digital products that are respectful of consumer privacy rights. Protecting app users’ personal data is also a fundamental civil liberty concern. In the hands of unintended parties, consumer data has been used to create psychological profiles of voters for illicit political purposes; and enabled businesses to create alternative, nonevidence based and potentially discriminatory, credit scores based on consumers’ digital footprint.

Reproductive health apps such as yours must act fairly and transparently so consumers can make informed choices, not only in their care but also in the tools they use to manage their health. Over 22,000 consumers who signed a recent Consumer Reports petition agree. While lawmakers in Washington D.C. and in the states grapple with the right approach to legally secure consumer privacy, we turn to you to hold yourself to a higher standard so consumers can trust that the apps they use to care for themselves are not violating their privacy.

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January 29, 2020

Ryan Duncan, Strategic Communications & PR Manager
BioWink, parent company of Clue
Clue by BioWink
Adalbertstraße 8, D-10999, Berlin

Via email to: ryan@helloclue.com

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Linda Murray, SVP Consumer Experience
BabyCenter
163 Freelon Street
San Francisco, CA 94107

Via email to: linda.murray@babycenter.com

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Molly Howard, VP of Operations
Ovia Health
76 Summer Street
Boston, MA 02110

Via email to: molly@oviahealth.com

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Aidan Hughes, CEO
Digital Alchemy, parent company of My Calendar
15127 NE 24th Street, Ste 132
Redmond, WA 98052

Via email to: aidanh@digitalchemy.us

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